

Good morning

## **Thank you for choosing us!**

We were delighted that you chose to give us your business. We know that you have many alternatives available to you and we now want to provide you with ongoing service that will confirm the wisdom of your decision.

To do so, our prime aim is to provide you with service that will, quite frankly, astound and delight you.

And the key to that service is our Client Service Line which is free call from anywhere in Australia, simply dial 1 800 812 911 for instant answers and solutions.

Secondly, we'll keep in touch primarily through our regular newsletters but also in other ways as the need and occasion demands. For example, we generally plan at least one seminar each year and with the advent of the Grand Prix, we try to have a function at that time for clients who have petrol in their veins.

Because money is our business and because you are now one of our valued clients, we can assist you with most forms of financing for vehicles, plant and equipment, and business and property finance. We have access to many funding sources and often, because of the sheer volume of our business, we can offer rates and conditions substantially more attractive than most others in the market.

So, if you're planning to seek new or additional financing for almost any purpose, please call us.

Naturally too, since protection of assets and wealth is our speciality, we can provide most forms of insurance at reasonable cost for the right cover.

Simply, we are suggesting that if you need finance, insurance or just great advice, please do not hesitate to contact us.

We promise that you'll be delighted that you did,

Yours sincerely

P.S. I am enclosing a little gift as a small token of our appreciation.