



1. Is Christmas a peak trading time for you?

- Yes
- No

If yes, why?

2. Will you need to employ more staff to fulfill orders before Christmas?

- Yes
- No

Comment

3. Are you closing your business over Christmas?

- Yes
- No

If yes, for how long?

4. How are you managing your Christmas shipments?

- Sending shipments early
- Not delivering over the Christmas period

Other, please describe

5. Have your export orders increased in 2007 compared to 2006?

- Yes
- No

If Yes, by how much?

6. Are you expecting to increase your export orders in 2008?

- Yes  
 No

If yes, by how much?

7. Is the high Australian dollar affecting your profitability?

- Yes  
 No

If yes, by how much?

8. What would you like to see most in your Christmas stocking this year?  
Please select your preferred gift:

- Perfume/aftershave  
 Clothes  
 Accessories  
 Gadgets  
 Gift Voucher  
 Cash  
 A gift from Oxfam or a similar charity  
 Household appliance/goods

Other, please specify

9. Will your gift buying budget be bigger in 2007 than it was in 2006?

- Yes  
 No

Comment

10. Will you make a New Year's resolutions for 2008?

- Yes  
 No

11. If yes, please tick what resolution/resolutions you will make in order of priority?

- Do More Excercise  
 Lose Weight  
 Eat more healthily  
 Be more financially responsible  
 Be more caring with my family, friends and colleagues  
 Be more charitable

Other, please explain

12. Did you make a New Year's resolution/resolutions in 2006?

- Yes  
 No

:: If you would like to go into the draw to win one in 30 surprise Christmas gifts please complete your details below - (optional).

First Name

Last Name

Company

Address

Suburb

State  Postcode

Phone Number

Email

**Christmas Gift Offer - Terms and Conditions**

This offer applies to DHL Express Australia customers only. Only the first 30 customers who respond supplying their full name, their company, address and phone number will be considered valid. Employees and their immediate families of DHL, its associated companies, and agencies are ineligible to apply. The promotion is limited to one application per DHL customer. Once gifts have left Promoter's premises, the Promoter will not be responsible for any delay in delivery, or failure of safe delivery of gifts. The Promoter is not liable for any loss or damage whatsoever which is suffered or for any personal injury suffered or sustained during the course of accepting of using the gift, except for any liability which cannot be excluded by Australian Law. All entries become the property of the Promoter. All details will be held in accordance with The DHL Privacy Policy, which can be accessed by visiting [www.dhl.com.au](http://www.dhl.com.au). The Promoter is collecting the information for marketing purposes and the entrants may receive direct mail from the Promoter. The applicants may access or delete their personal information by writing to Grace Evans, DHL Express (Australia) Pty Ltd, Level 5, 15 Bourke Road, Mascot NSW 2020. The Promoter is DHL Express (Australia) Pty Ltd. ABN 62 001 112 929, Sydney Airport Centre, Level 5, 15 Bourke Road, Mascot NSW 2020.

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**Thank you for your time.**



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